



Helpful Hints For Selling Your Home

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First impressions are probably more important in selling your house than anything else - except the price. So when you put your house on the market, it will pay to make sure it looks its best!

Look at your house as if you were a prospective buyer. Pretend you are seeing your home for the first time and try to notice both its highlights and its drawbacks. Then, start sprucing up in order to emphasize and add to the highlights. This is often easier said than done and you may overlook something unless you work systematically.

We have prepared a checklist to help you do just that! As you'll see, it includes almost every detail which can make virtually any property look better. This will help your Broker sell your home at the best price - and as quickly as possible!

Proceed critically down the list. Check off the items that apply to your house. If an item calls for an expenditure, painting for instance, get your Broker's advice. He'll help you decide whether the expenditure is worth the investment.

Exterior Checklist

- TRIM SHRUBS
- MOW LAWN
- WEED FLOWER BEDS AND ADD COLORFUL FLOWERS
- REPAIR WALK AND/OR DRIVEWAY
- REPAIR STEPS AND PORCH
- CLEAN PORCH LIGHT AND POST LAMP
- SHOVEL WALKS AND DRIVEWAY DURING WINTER MONTHS
- WASH SIDING
- PAINT TRIM AND FRONT OF HOUSE
- PAINT FENCE FOR A CRISP APPEARANCE
- PAINT SIDES AND BACK OF HOUSE IF NECESSARY
- REPAIR ROOF, GUTTERS AND DOWNSPOUTS
- PAINT FRONT DOOR AND MAILBOX
- REPAIR OR REPLACE STORM DOOR
- CLEAN OR REPAIR SCREENS AND STORM WINDOWS
- CLEAN/PAINT/REPAIR GARAGE
- REMOVE YARD DEBRIS AND JUNK CARS
- ARRANGE PORCH AND PATIO FURNITURE AS ATTRACTIVELY AS POSSIBLE
- CLEAN WINDOWS



NOTES: